

Senior Estimator



Unit Superheater Engineering have an immediate position available for a Senior Estimator to join its experienced engineering team. Unit Superheater Engineering design, manufacture and install bespoke heat transfer and high pressure equipment such as heat exchangers, pressure vessels, boiler manifolds and superheaters in the petro-chemical and power generation industries.

Working within the engineering team, the Senior Estimator will be responsible for pricing multiple enquiries for various types of pressure equipment. The enquiries will be from British and overseas customers and will range in value from £10k to £1M plus.

Full training will be provided by the company

Location : Unit Superheater Engineering,
Swansea, SA1 8QE

Salary : £30,000 - £35,000 per year
depending on experience and
qualifications

Benefits: Company Pension + 25 Days Holiday + Overtime Pay. Free on-site parking.

Job Type : Full Time Permanent (37 Hours per week)

Please send all CVs to
[careers@unitbirwelco.com](mailto:ccareers@unitbirwelco.com)

Main Responsibilities

- Analyse and record customer requirements from enquiry drawings and specifications.
- Liaise with customers to discuss enquiries and develop working relationships.
- Work with in-house engineers to discuss best methods for manufacture.
- Occasionally visit customer sites for visual and/or dimensional surveys of equipment.
- Prepare and formulate estimate sheets to record engineering, material, labour (times) and inspection costs.
- Submit technical enquiries to material suppliers and sub-contractors to request quotations.
- Prepare and submit detailed quotation letters to customer requirements
- Prepare project timeline plans.
- Ensure quotations are submitted on time.
- Follow up quotations to discuss price, delivery and status.
- Attend meetings with customers to discuss quotation clarifications.
- Maintain CRM system enquiry register, keeping costs, status and feedback up to date.

Education and Experience Requirements:

- At least 5 years experience working in a similar role for a company that manufactures machined or welded components.
- Qualified to minimum of HNC level in engineering, although proven experience in a similar role and industry would be sufficient.
- Ability to read and interpret detailed fabrication drawings.
- Competent in the use of Microsoft Word and Excel software.
- A driven individual with a focused emphasis on reducing costs and securing sales orders.
- Strong communication skills with the ability to speak confidently to suppliers and customers.
- Well organised and be able to prioritise tasks to meet challenging deadlines.
- Experience of pressure retaining and heat transfer equipment and / or knowledge of ASME or EN 12952 design codes would be beneficial.